

SETTING YOUR PRICE RANGE

1. Gross annual income (include spouse's income)
(Weekly before-tax income, multiplied by 52) _____
2. Gross monthly income (Line 1 divided by 12) _____
3. Divide line 2 by line 1, and multiply by 100 _____
4. Monthly debt limit _____
 - a. Debt ratio (Line 2 times .36) _____
 - b. Monthly payments _____
 - Auto loans/leases _____
 - Student loans _____
 - Credit cards (5 percent of balance) _____
 - Installment debt (furniture, appliances) _____
 - Child support/alimony _____
 - TOTAL of 4b _____
 - c. Debt limit (Line 4a minus 4b) _____
5. Maximum monthly housing expense
(principal, interest, taxes and insurance) (Smaller of Lines 3 or 4c) _____
6. Maximum monthly principal and interest (Line 5 times .90) _____
7. Maximum 30-year mortgage amount
(Line 6 divided by interest rate factor, then multiplied by 1,000) _____
8. Maximum purchase price (Line 7 times down payment factor) _____

Percentage Down-payment	Down-payment Factor	Market Interest Rate	Interest Rate Factor
20%	1.250	5%	5.37
15%	1.176	6%	6.00
10%	1.11	7%	6.65
5%	1.053	8%	7.34
		9%	8.05
		10%	8.78
		11%	9.53
		12%	10.29
		13%	11.07

