United States Navy

SPAWAR

SEABED TO SPACE

Space and Naval Warfare Systems Command
“For decades the United States has enjoyed uncontested or dominant superiority in every operating domain. ... Today, every domain is contested — air, land, sea, space, and cyberspace.”

- Secretary of Defense James Mattis

2018 National Defense Strategy
The United States is under attack, under attack by entities that are using cyber to penetrate virtually every major action that takes place in the United States. From U.S. businesses to the Federal Government to State and local governments, the United States is threatened by cyber-attacks every day.

- Director Daniel R. Coats
Director of National Intelligence
Senate Intelligence Committee
February 13, 2018
Our Primary Capabilities

SPAWAR develops, delivers and sustains information and cyber warfighting capabilities supporting naval, joint, coalition and other national missions… from Seabed to Space.
SPAWAR is the Navy’s C4I, Business IT and Space Systems Technical Authority

- **People:** 10,000+ Military and Civilian Personnel
- **Location:** Co-located Worldwide with the Fleet
- **Budget:** $7.1 Billion FY17; $5.2B Contracted to Industry (73%)
SPAWAR CONTRACTS BY STATE

$5.2 BILLION Contracted to Industry FY17 (73%)

MA $166
RI $5
NH $18
WA $5
UT $12
GA $50
AZ $17
CA $1,346

Foreign Countries
- France $37
- Japan $15
- Bahrain $8
- Italy $8
- Saudi Arabia $8
- Afghanistan $7
- United Kingdom $3
- Others $14

$0-$50
$50-$200
$200-$1000
$1000-$5000

$Millions
SPAWAR in San Diego

▼ Workforce

- 5,000+ Federal Employees... 94% civilian
  - ~5,000+ Contract Employees
- Total Wages / Benefits: $558m/$182 million
- Cybersecurity professionals... half of all cybersecurity jobs in San Diego (3,400 of 7k)
- Highly skilled and educated workforce, more than 160 PhDs & 1,200 Masters Degrees

▼ Acquisition

- SPAWAR contract obligations in California: $1.4 billion (#1 State)
- SPAWAR contract obligations to San Diego: $1.1 billion
- SPAWAR contract obligations to San Diego small businesses: $474 million
**SPAWAR Top 10 San Diego Large Businesses by FY17 Obligations**

<table>
<thead>
<tr>
<th>Vendor</th>
<th>FY17 Obligations</th>
</tr>
</thead>
<tbody>
<tr>
<td>BOOZ ALLEN HAMILTON INC.</td>
<td>$121,392,848.04</td>
</tr>
<tr>
<td>SCIENCE APPLICATIONS INTERNATIONAL CORPORATION</td>
<td>$113,713,329.89</td>
</tr>
<tr>
<td>VIASAT, INC.</td>
<td>$109,593,147.00</td>
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<tr>
<td>SERCO INCORPORATED</td>
<td>$78,202,654.44</td>
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<tr>
<td>AMSEC</td>
<td>$28,384,784.48</td>
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<tr>
<td>HARRIS CORPORATION</td>
<td>$27,072,152.98</td>
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<tr>
<td>INNOVASYSTEMS INTERNATIONAL, LLC</td>
<td>$27,013,369.72</td>
</tr>
<tr>
<td>TAPESTRY SOLUTIONS, INC.</td>
<td>$16,555,817.33</td>
</tr>
<tr>
<td>LEIDOS INC</td>
<td>$15,853,049.41</td>
</tr>
<tr>
<td>NATIONAL MARINE MAMMAL FOUNDATION, INC.</td>
<td>$15,191,891.02</td>
</tr>
</tbody>
</table>

*Source: FPDS-NG as of 9/5/18*

Federal Procurement Data Systems
For San Diego search for:
CONTRACTING_OFFICE_NAME:"SPACE AND NAVAL WARFARE SYSTEMS"
For East Coast search for:
CONTRACTING_OFFICE_NAME:"SPAWAR SYSTEMS CENTER ATLANTIC"
## SPAWAR Top 10 San Diego Small Businesses by FY17 Obligations

<table>
<thead>
<tr>
<th>Vendor</th>
<th>FY17 Obligations</th>
</tr>
</thead>
<tbody>
<tr>
<td>SENTEK CONSULTING, INC.</td>
<td>$36,371,813.96</td>
</tr>
<tr>
<td>KOAM ENGINEERING SYSTEMS, INC.</td>
<td>$30,940,949.59</td>
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<tr>
<td>SYSTEMS TECHNOLOGY FORUM, LTD.</td>
<td>$28,300,919.00</td>
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<tr>
<td>CLIENT SOLUTION ARCHITECTS LLC</td>
<td>$26,971,143.41</td>
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<tr>
<td>G2 SOFTWARE SYSTEMS, INC.</td>
<td>$21,237,785.70</td>
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<tr>
<td>CAMERON BELL CORPORATION</td>
<td>$19,777,177.68</td>
</tr>
<tr>
<td>INDUS TECHNOLOGY INC.</td>
<td>$17,912,677.41</td>
</tr>
<tr>
<td>TACTICAL ENGINEERING &amp; ANALYSIS, INC.</td>
<td>$17,152,020.98</td>
</tr>
<tr>
<td>CENTURUM INFORMATION TECHNOLOGY, INC.</td>
<td>$15,605,372.81</td>
</tr>
<tr>
<td>KROS-WISE</td>
<td>$13,577,095.30</td>
</tr>
</tbody>
</table>

Source: FPDS-NG as of 9/5/18

Federal Procurement Data Systems
For San Diego search for:
CONTRACTING_OFFICE_NAME:"SPACE AND NAVAL WARFARE SYSTEMS"
For East Coast search for:
CONTRACTING_OFFICE_NAME:"SPAWAR SYSTEMS CENTER ATLANTIC"
Key Location
Freeway and Transit Links
Vision for Old Town Campus

The Navy Needs:
- Secure, Safe and Modern Facilities in San Diego County
- Support SPAWAR’s Mission Requirements
- Optimize use of Navy prime real estate property.

- State-of-the-art facilities for SPAWAR.
- Nation’s premier center for cyber warfare.
- Cornerstone of Midway-Pacific Highway Community.
  - Employment Hub.
  - Model for modern multi-use urban planning.

Coordination with local community could change the face of San Diego.
OTC Redevelopment Enhances the Midway-Pacific Highway Community Plan.
Provides an anchor for other development in the area.
Helps retain and grow technical workforce.
Encourages new businesses to locate or expand near the city.
Improves 29 blocks at the front door of downtown San Diego.
Universal Support
Military and Civilian Chains of Command

SECNAV

- Secretary of the Navy
  - Richard Spencer
- Under Secretary of the Navy
  - Thomas Modly
  - ASN (Energy Installations & Environment)
  - Phyllis Bayer
  - Deputy Assistant Secretary of the Navy (Installations and Facilities)
  - James Balocki
  - Naval Facilities Engineering Command
    - RADM Bret Muienburg
  - NAVFAC Atlantic
    - RADM Darius Banaji.
  - NAVFAC Southwest
    - CAPT Mark Edelson
- Chief of Naval Operations
  - John M. Richardson
  - Navy Installations Command
    - VADM Mary Jackson
  - Space and Naval Warfare Systems Command
    - RADM Christian Becker
  - Navy Region Southwest
    - RDML Yancy Lindsey
  - Naval Base Point Loma
    - CAPT Brien Dickson
NBPL OTC Redevelopment Plan
Major Tenant: Space and Naval Warfare Systems Command

Site 1 (48.7 ac) + Site 2 (21.8 ac) = 70.5 ac

Building Footprints
- OT1: 308,755 sf
- OT2: 308,755 sf
- OT3: 327,720 sf
- OT4: 39,236 sf
- OT6: 2,204 sf
- OT7: 41,559 sf
- OT8: 34,496 sf
- OT27: 23,344 sf
- OT28: 20,041 sf
- B 2555: 111,600 sf
The Navy Has:
10 Buildings

70.5 Acres
• 2 Miles from Downtown
• Next to Old Town Transit Station
• Next to I-5, I-8 & Pacific Hwy

5 yr Requirement*
• 675k sf Admin Space
• 275k sf Warehouse/Storage
• 590k sf Lab/Shop
• 360k sf Open Laydown

*Initial numbers; Analysis continues

WWII Aircraft Manufacturing Plant not conducive to SPAWAR’s Cyber Mission.
Industry Forum Purpose

Opportunity for Real Estate Industry Leaders to explore the property and see it’s untapped potential.

Some Possible Solutions:
• All 70.5 acres available for consideration (whole or part).
• Long-term Lease in return for building new facilities.
• Land Swap in return for building new facilities.
• Renovate and modernize a portion of existing footprint.
• Provide Navy facilities in another part of metro San Diego.
• Build new Navy facilities on another piece of DON land.
• Facilities do not necessarily have to be all in one building/location.
• Navy is looking for creative, achievable solutions.

The Navy is open to your ideas.  https://www.fbo.gov  Solicitation: N6247318RP211
Save The Date

Navy Seeks Industry Input on Redevelopment of San Diego Base

INDUSTRY FORUM at Naval Base Point Loma
https://www.fbo.gov Solicitation: N6247318RP211

DATE/TIME
Monday, 5 November 2018; 7:00 am to 12:00 pm

LOCATION
NAVAL BASE POINT LOMA OLD TOWN CAMPUS (NBPL OTC)
4301 Pacific Hwy San Diego, CA 92110

0700 Security/Registration
0800 Introductions and Announcements
0810 Welcome to NBPL OTC - Commanding Officer CAPT Dickson
0825 Navy Growth & San Diego Impact - Commander Navy Region Southwest RDM Lindsey
0845 SPAWAR - Cyber Mission and Tenant Requirements - Commander RADM Becker
0905 City of San Diego Community Midway/District Plan
0940 Site Opportunity Context
  • Tenant Requirements/Relocation
  • EUL Real Estate Authorities and Processes.
  • RFI and RFP overview.
1030 OTC Environmental/Facility Cond*
1100 Brief Unguided Site Tour

Note: All attendees will be required to present government-issued identification (i.e. Driver License) to attend this event. All attendees should register to attend by sending their name and affiliation to NBPLOTCRevitaliz.fct@navy.mil
Phase I – Jul-Dec 2017 - Internal Analysis
  ✓ Requirements Identification

Phase II – Feb-Dec 2018 - External Engagement
  ▪ September 14, 2018 – Release Request for Interest
    ▪ Gauge interest in private redevelopment of OTC
    ▪ In exchange for new Navy facilities
  ▪ November 05, 2018 - Industry Forum
    ▪ Onsite brief and tour
    ▪ Ask questions
  ▪ Dec – Review and Assessment of responses

Phase III – TBD – RFP?