Civilian Career Options
AGENDA

- MOC Crosswalk
- O*NET Interest Profiler
- Gap Analysis
MOC CROSSWALK

- Review military experience
- Research civilian occupations
- Identify educational requirements
- Explore labor market
- Document gaps
O*NET CROSSWALK

Build your future with O*NET OnLine.

Welcome to your tool for career exploration and job analysis!

O*NET OnLine has detailed descriptions of the world of work for use by job seekers, workforce development and HR professionals, students, researchers, and more!

What's New?
New BLS info in O*NET websites

Learn More
Get O*NET news by email or RSS.

I want to be a...
Start the career you’ve dreamed about, or find one you never imagined.

Find It Now
at My Next Move

ATTN: VETERANS
Put your military skills and experience to work in civilian life. Learn how at:

MY NEXT MOVE
Get Started

The Green Economy is changing tasks, skills, and jobs across the country.

Learn More Search
Connect to a wealth of O*NET data. Enter a code or title from another classification to find the related O*NET-SOC occupation.

Military
Military Crosswalk Search

Search codes or titles from the Military Occupational Classification (MOC).

Navy (Ratings)
machinist’s mate

Examples: 0963, radio chief
Military Crosswalk Search for: machinist’s mate

85 titles matching "machinist’s mate" in Military Occupational Classification (MOC)

4299  Machinist’s Mate Basic (Navy - Enlisted)
      49-9071.00  Maintenance and Repair Workers, General
      53-5031.00  Ship Engineers

6499  Aviation Machinist’s Mate Basic (Navy - Enlisted)
      49-3011.00  Aircraft Mechanics and Service Technicians

AD  Aviation Machinist’s Mate (Navy - Enlisted)
    11-1021.00  General and Operations Managers
    11-3131.00  Training and Development Managers
    13-1151.00  Training and Development Specialists
    17-3021.00  Aerospace Engineering and Operations Technicians
    25-1194.00  Vocational Education Teachers, Postsecondary
    25-2032.00  Career/Technical Education Teachers, Secondary School
    49-1011.00  First-Line Supervisors of Mechanics, Installers, and Repairers
    49-3011.00  Aircraft Mechanics and Service Technicians
Summary Report for:
49-1011.00 - First-Line Supervisors of Mechanics, Installers, and Repairers

Directly supervise and coordinate the activities of mechanics, installers, and repairers.

Sample of reported job titles: Crew Leader, Electrical Foreman, Facilities Manager, Facility Maintenance Supervisor, Maintenance Foreman, Maintenance Manager, Maintenance Planner, Maintenance Supervisor, Production Crew Supervisor, Superintendent

Tasks

1. Determine schedules, sequences, and assignments for work activities, based on work priority, quantity of equipment, and skill of personnel.
2. Inspect and monitor work areas, examine tools and equipment, and provide employee safety training to prevent, detect, and correct unsafe conditions or violations of procedures and safety rules.
3. Investigate accidents or injuries and prepare reports of findings.
4. Monitor employees’ work levels and review work performance.
5. Requisition materials and supplies, such as tools, equipment, or replacement parts.

Tools & Technology

Tools used in this occupation:

1. Liquid penetrant examination equipment — Dye penetrant inspection equipment
2. Plasma arc welding machine — Plasma cutters
Tasks

- Determine schedules, sequences, and assignments for work activities, based on work priority, quantity of equipment, and skill of personnel.
- Inspect and monitor work areas, examine tools and equipment, and provide employee safety training to prevent, detect, and correct unsafe conditions or violations of procedures and safety rules.
- Investigate accidents or injuries and prepare reports of findings.
- Monitor employees’ work levels and review work performance.
- Requisition materials and supplies, such as tools, equipment, or replacement parts.
- Inspect, test, and measure completed work, using devices such as hand tools or gauges to verify conformance to standards or repair requirements.
- Conduct or arrange for worker training in safety, repair, or maintenance techniques, operational procedures, or equipment use.
- Develop, implement, or evaluate maintenance policies and procedures.
- Compute estimates and actual costs of factors such as materials, labor, or outside contractors.
- Examine objects, systems, or facilities and analyze information to determine needed installations, services, or repairs.
- Confer with personnel, such as management, engineering, quality control, customer, or union workers’ representatives, to coordinate work activities, resolve employee grievances, or identify and review resource needs.
- Monitor tool and part inventories and the condition and maintenance of shops to ensure adequate working conditions.
- Perform skilled repair or maintenance operations, using equipment such as hand or power tools, hydraulic presses or shears, or welding equipment.
- Participate in budget preparation and administration, coordinating purchasing and documentation and monitoring departmental expenditures.
- Interpret specifications, blueprints, or job orders to construct templates and lay out reference points for workers.
- Counsel employees about work-related issues and assist employees to correct job-skill deficiencies.
- Recommend or initiate personnel actions, such as hires, promotions, transfers, discharges, or disciplinary measures.
- Review, evaluate, accept, and coordinate completion of work bid from contractors.
- Compile operational or personnel records, such as time and production records, inventory data, repair or maintenance statistics, or test results.
- Develop or implement electronic maintenance programs or computer information management systems.
- Meet with vendors or suppliers to discuss products used in repair work.
- Design equipment configurations to meet personnel needs.
ATTN: VETERANS

Put your military skills and experience to work in civilian life. Learn how at:

MY NEXT MOVE

Get Started
MY NEXT MOVE

You’ve served your country. Now you’re ready for a new challenge.

What do you want to do for a living?

“I want to be a …”

“I’ll know it when I see it.”

“I liked my last job.”

Search careers with key words.

Describe your dream career in a few words:

Examples: doctor, build houses

Search

Browse careers by industry.

There are over 900 career options for you to look at. Find yours in one of these industries:

Administration & Support Services

Browse

Find careers like your military job.

Enter the name or code of your military classification. We’ll suggest civilian careers with similar work.

Select a branch:

Examples: 0963, radio chief

Find
You’ve served your country. Now you’re ready for a new challenge.

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Examples: doctor, build houses

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Find careers like your military job.

Enter the name or code of your military classification. We’ll suggest civilian careers with similar work.

Select a branch:

Examples: 0963, radio chief
"I want to be a ..."

Search careers with key words.

Describe your dream career in a few words:

music producer
Examples: doctor, build houses

Search
### Search results for music producer

Showing top 20 civilian careers for **music producer**. Closest matches are shown first.

<table>
<thead>
<tr>
<th>Career Type</th>
<th>Bright Outlook</th>
<th>Green</th>
<th>Apprenticeship</th>
</tr>
</thead>
<tbody>
<tr>
<td>Music Composers &amp; Arrangers</td>
<td></td>
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<tr>
<td>Producers</td>
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<tr>
<td>Music Therapists</td>
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<td></td>
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<tr>
<td>Music Directors</td>
<td></td>
<td></td>
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<tr>
<td>Musicians, Instrumental</td>
<td></td>
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<tr>
<td>Art, Drama, &amp; Music Teachers, Postsecondary</td>
<td></td>
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<tr>
<td>Sound Engineering Technicians</td>
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<td></td>
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<tr>
<td>Directors- Stage, Motion Pictures, Television, &amp; Radio</td>
<td></td>
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<tr>
<td>Radio &amp; Television Announcers</td>
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<td>Singers</td>
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<tr>
<td>Recreation Workers</td>
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</tr>
<tr>
<td>Audio &amp; Video Equipment Technicians</td>
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<tr>
<td>Program Directors</td>
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<tr>
<td>Reporters &amp; Correspondents</td>
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<td></td>
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<tr>
<td>Musical Instrument Repairers &amp; Tuners</td>
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<td></td>
</tr>
<tr>
<td>Poets, Lyricists &amp; Creative Writers</td>
<td></td>
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<td></td>
</tr>
</tbody>
</table>
Sound Engineering Technicians

Also called: Audio Engineer, Mixer, Recording Engineer, Sound Engineer

In the military: see titles from the Air Force, Army, Coast Guard, Marine Corps, or Navy.

What they do:
Operate machines and equipment to record, synchronize, mix, or reproduce music, voices, or sound effects in sporting arenas, theater productions, recording studios, or movie and video productions.

On the job, you would:
- Confer with producers, performers, and others to determine and achieve the desired sound for a production, such as a musical recording or a film.
- Prepare for recording sessions by performing activities such as selecting and setting up microphones.
- Record speech, music, and other sounds on recording media, using recording equipment.
KEYWORDS

**KNOWLEDGE**

- **Engineering and Technology**
  - computers and electronics
  - product and service development

- **Communications**
  - multimedia
  - telecommunications

- **Business**
  - customer service

- **Arts and Humanities**
  - music, dance, visual arts, drama, or sculpture

**SKILLS**

- **Basic Skills**
  - listening to others, not interrupting, and asking good questions
  - talking to others

- **Problem Solving**
  - noticing a problem and figuring out the best way to solve it

**ABILITIES**

- **Verbal**
  - communicate by speaking
  - communicate by writing

- **Ideas and Logic**
  - order or arrange things
  - notice when problems happen

- **Attention**
  - pay attention to something without being distracted

- **Hearing and Speech**
  - recognize spoken words
**KEYWORDS**

**EDUCATION**

- high school diploma/GED or certificate after high school usually needed

Get started on your career:
- Find Training
- Find Certifications
- Registered Apprenticeship

**JOB OUTLOOK**

- **Below Average**
- New job opportunities are less likely in the future.

- **Salary:** $49,870 per year, on average
- [Check out my state](#)
- [Local Salary Info](#)
- [Find Jobs](#)

**EXPLORE MORE**

- Audio & Video Equipment Technicians
- Audio-Visual & Multimedia Collections Specialists
- Broadcast Technicians
- Film & Video Editors
- Technical Directors/Managers

You might like a career in one of these industries:
- Media & Communication
- Self-Employed
- Arts & Entertainment
<table>
<thead>
<tr>
<th>School Name</th>
<th>Distance</th>
<th>Program Name</th>
<th>Program Length</th>
<th>Award Level</th>
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<tbody>
<tr>
<td>Shenandoah University</td>
<td></td>
<td>Music Technology</td>
<td>4 years</td>
<td>Bachelor's degree</td>
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<tr>
<td><a href="http://www.su.edu">www.su.edu</a></td>
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<tr>
<td><a href="http://www.su.edu">Admissions</a></td>
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<td><a href="http://www.su.edu">Financial Aid</a></td>
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<tr>
<td>Degrees:</td>
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<tr>
<td>Undergraduate</td>
<td>Undergraduate</td>
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<tr>
<td>Graduate</td>
<td>Graduate</td>
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</tr>
<tr>
<td>Type: Private not-for-profit, 4-year or above</td>
<td>Type: Private for-profit, 4-year or above</td>
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<tr>
<td>School Size: 1,000 - 4,999</td>
<td>School Size: 1,000 - 4,999</td>
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</tr>
</tbody>
</table>

<p>| The Art Institute of Washington |          | Recording Arts Technology/ Technician | 4 years | Bachelor's degree |
| <a href="http://www.aiw.aii.edu">www.aiw.aii.edu</a> |          |                  |        |                   |
| Degrees:                        | Undergraduate                   |                  |        |                   |
| Undergraduate                   | Undergraduate                   |                  |        |                   |
| Type: Private for-profit, 4-year or above | Type: Private for-profit, 4-year or above |                  |        |                   |
| School Size: 1,000 - 4,999      | School Size: 1,000 - 4,999 |                  |        |                   |</p>
<table>
<thead>
<tr>
<th>Certification Name</th>
<th>Type</th>
<th>Certifying Organization</th>
</tr>
</thead>
<tbody>
<tr>
<td>Audio Systems - Level II</td>
<td></td>
<td>National Institute for Certification in Engineering Technologies</td>
</tr>
<tr>
<td>Certified Technology Specialist-Installation</td>
<td>Core</td>
<td>InfoComm International</td>
</tr>
<tr>
<td>Audio Systems - Level I</td>
<td>Core</td>
<td>National Institute for Certification in Engineering Technologies</td>
</tr>
<tr>
<td>Audio Systems - Level III</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Certified Engineering Technician - Audio Systems</td>
<td></td>
<td>Society of Broadcast Engineers, Inc.</td>
</tr>
<tr>
<td>Certified AM Directional Specialist</td>
<td>Core</td>
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<tr>
<td>Certified Broadcast Networking Technologist</td>
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<tr>
<td>Certified Broadcast Radio Engineer</td>
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KEYWORDS

EDUCATION

- High school diploma/GED or certificate after high school usually needed

Get started on your career:
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- Find Certifications

JOB OUTLOOK

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EXPLORE MORE

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- Self-Employed
- Arts & Entertainment
My Next Move

You've served your country. Now you're ready for a new challenge.

What do you want to do for a living?

"I want to be a ...

Search careers with key words.
Describe your dream career in a few words:

Examples: doctor, build houses

Search

"I'll know it when I see it.

Browse careers by industry.
There are over 900 career options for you to look at. Find yours in one of these industries:

Administration & Support Services

Browse

"I liked my last job.

Find careers like your military job.
Enter the name or code of your military classification. We'll suggest civilian careers with similar work.

Select a branch:

Examples: 0963, radio chief

Find
“I’ll know it when I see it.”

Browse careers by industry.

There are over 900 career options for you to look at. Find yours in one of these industries:

Health & Counseling

Browse
## Careers in Health & Counseling

Would you like to get a job in this industry? Think about these types of careers.

### MOST PEOPLE

In these careers work in health and counseling:

<table>
<thead>
<tr>
<th>Career</th>
<th>Bright Outlook</th>
<th>Green</th>
<th>Registered Apprenticeship</th>
</tr>
</thead>
<tbody>
<tr>
<td>Acute Care Nurses</td>
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<tr>
<td>Advanced Practice Psychiatric Nurses</td>
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<tr>
<td>Allergists &amp; Immunologists</td>
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<tr>
<td>Ambulance Drivers &amp; Attendants</td>
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<tr>
<td>Anesthesiologist Assistants</td>
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<tr>
<td>Anesthesiologists</td>
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<tr>
<td>Art Therapists</td>
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<tr>
<td>Audiologists</td>
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<tr>
<td>Cardiovascular Technologists &amp; Technicians</td>
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<tr>
<td>Chiropractors</td>
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<tr>
<td>Clinical Nurse Specialists</td>
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</tbody>
</table>

96% of all physical therapist aides work in health and counseling.
## INDUSTRY

### SOME PEOPLE

In these careers work in health and counseling:

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<tr>
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<th>Bright Outlook</th>
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</thead>
<tbody>
<tr>
<td>Acupuncturists</td>
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<tr>
<td>Adapted Physical Education Specialists</td>
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<tr>
<td>Administrative Services Managers</td>
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<tr>
<td>Athletic Trainers</td>
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<tr>
<td>Bill &amp; Account Collectors</td>
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<tr>
<td>Billing, Cost, &amp; Rate Clerks</td>
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<tr>
<td>Biological Technicians</td>
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<tr>
<td>Child, Family, &amp; School Social Workers</td>
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<tr>
<td>Childcare Workers</td>
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<tr>
<td>Clinical Psychologists</td>
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<tr>
<td>Cooks, Institution &amp; Cafeteria</td>
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<tr>
<td>Counseling Psychologists</td>
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<tr>
<td>Couriers &amp; Messengers</td>
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<tr>
<td>Dental Laboratory Technicians</td>
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<tr>
<td>Emergency Management Directors</td>
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20% of all pharmacy technicians work in health and counseling.
MILITARY JOBS

You’ve served your country. Now you’re ready for a new challenge.

What do you want to do for a living?

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Search careers with key words.

Describe your dream career in a few words:

Examples: doctor, build houses

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Navy (Ratings)
machinist's mate
Examples: 2445, aerial cameraman

Find
### MILITARY JOBS

#### 85 titles matching "machinist's mate" in Military Occupational Classification (MOC)

<table>
<thead>
<tr>
<th>Code</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>4299</td>
<td>Machinist's Mate Basic (Navy - Enlisted)</td>
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<tr>
<td>49-9071.00</td>
<td>Maintenance and Repair Workers, General</td>
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<td>Aviation Machinist's Mate Basic (Navy - Enlisted)</td>
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<td>First-Line Supervisors of Mechanics, Installers, and Repairers</td>
</tr>
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<td>49-3011.00</td>
<td>Aircraft Mechanics and Service Technicians</td>
</tr>
<tr>
<td>49-3031.00</td>
<td>Bus and Truck Mechanics and Diesel Engine Specialists</td>
</tr>
<tr>
<td>51-2011.00</td>
<td>Aircraft Structure, Surfaces, Rigging, and Systems Assemblers</td>
</tr>
<tr>
<td>51-2031.00</td>
<td>Engine and Other Machine Assemblers</td>
</tr>
</tbody>
</table>
Training & Development Specialists

Also called: Corporate Trainer, Job Training Specialist, Senior Instructor, Supervisory Training Specialist

In the Navy: Advanced Command and Staff School Instructor; Aviation Maintenance Administrationman; Aviation Structural Mechanic, Safety Equipment; Explosive Ordnance Disposal; Instructor Training Officer; Master-At-Arms; Naval Aircrewman Helicopter; Naval Aircrewman Tactical Helicopter; Professional Development Instructor; Religious Program Specialist

What they do:
Design and conduct training and development programs to improve individual and organizational performance. May analyze training needs.

On the job, you would:
- Assess training needs through surveys, interviews with employees, focus groups, or consultation with managers, instructors, or customer representatives.
- Design, plan, organize, or direct orientation and training programs for employees or customers.
- Offer specific training programs to help workers maintain or improve job skills.

Knowledge

Education and Training
- teaching and course design

Arts and Humanities
- English language

Business
- customer service
- management

Communications
- multimedia

Skills

Basic Skills
- using the best training or teaching strategies for learning new things
- listening to others, not interrupting, and asking good questions

Social
- teaching people how to do something
- understanding people’s reactions

People and Technology Systems
- thinking about the pros and cons of different options and picking the best one
- figuring out how a system should work and how changes in the future will affect it

Abilities

Verbal
- communicate by speaking
- listen and understand what people say

Ideas and Logic
- make general rules or come up with answers from lots of detailed information
- use rules to solve problems

Attention
- do two or more things at the same time
- pay attention to something without being distracted

Memory
- remember words, numbers, pictures, or steps
MILITARY JOBS

Cross-rate
- Research position
- Employment opportunities

How will you use *My Next Move*
Welcome to the O*NET Interest Profiler!

The O*NET Interest Profiler can help you find out what your interests are and how they relate to the world of work. You can find out what you like to do.

The O*NET Interest Profiler helps you decide what kinds of careers you might want to explore.

On each screen, click the Next button at the bottom to continue. You can use the Back button at the bottom to re-read the instructions or change your answers.
OVERVIEW

O*NET

- Realistic
- Investigative
- Artistic
- Social
- Enterprising
- Conventional
ACTIVITY: Interest Assessment

No right or wrong answers
“L” for like
“D” for dislike
Answer questions in order
ACTIVITY: Interest Assessment

Count the “Likes”

Count the “Dislikes”

Total for each category

Find jobs for your “Likes”
ACTIVITY: Interest Assessment

How accurate are the results?
Different/similar to military rating?
How will you use this information?
# GAP ANALYSIS

## Why conduct a gap analysis now?

<table>
<thead>
<tr>
<th>Why conduct a gap analysis now?</th>
<th>Know what military training to pursue or identify military training options</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Time to gain experience</td>
</tr>
<tr>
<td></td>
<td>Start college early</td>
</tr>
<tr>
<td></td>
<td>Look for opportunities</td>
</tr>
</tbody>
</table>
COMPONENTS

- O*NET Interest Profiler results
- JST
- Award statements
- VMET
- Crosswalk results
- Master application worksheet
- Evaluations
VERIFICATION OF MILITARY EXPERIENCE & TRAINING

What can you find in your VMET?

- Description of duties
- Military training
- Related civilian occupations
- Dates of promotion
- Credit recommendations
What does your JST include?

- Military occupations
- Training
- College-level exams
- Credit recommendation
MOC CROSSWALK RESULTS

Connect to a wealth of O*NET data. Enter a code or title from another classification to find the related O*NET-SOC occupation.

- Civilian jobs
- Duties
- Qualifications
O*NET PROFILER RESULTS

Job titles
Position descriptions
Skills
Education
ACTIVITY: Bridge the Gap

Complete analysis for:
- One job related to military rating
- One job related to interests

Include details from supporting documents
ACTIVITY: Bridge the Gap

Which analysis was easier to complete? Why?

What gaps did you find?

What can you do to close the gaps?
CIVILIAN CAREER OPTIONS WRAP-UP

- MOC Crosswalk
- O*NET Interest Profiler
- Gap Analysis
- Light bulb moment?